



Calibre was established in 1988 and is respected World-wide for providing image scaling technology for use with large LED video walls primarily used for Concerts, Award Ceremonies, Rental/Staging and Advertising and for image scalers for professional projection applications. Calibre is a highly effective OEM partner to many well-known companies in specialist markets, providing customised image scaling and processing solutions.

As a market leader in innovation Calibre will continue to utilise its own in-house hardware and software design teams for all product development with technology centres in Bradford, UK and Hannover, Germany and its manufacturing facility in Bradford, UK. This enables Calibre to optimise product performance and retain an unusually strong depth of technical knowledge of design and innovation.

The Parent Company is Coretronic Corporation with its Head office in Taiwan.

Due to continued growth and investment we are now seeking a Pro-AV Sales Executive to join the EMEA sales team. This is a great opportunity for someone who has experience in the professional Audio Visual markets looking to expand their horizons.

Position: Junior Account Manager

Responsibilities include:

- Build and grow strong relationships with new and existing clients
- Pro-actively seek new business in the specified product range through a variety of resources including trade press, websites and internal databases
- Provide exemplary customer service
- Updating and inputting records of all contact made on the company CRM package
- Achieving specific objectives set by your manager/Calibre
- Ensure our range of products achieve a high level of brand awareness & sales.

Required Experience and Skills:

- Excellent telephone skills required
- Background in selling AV or Technology based products
- Full UK driving Licence (job is office based but will require customer visits)
- Must be able to deal with technical product information
- GCSE Maths and English
- Computer Literate
- Team Player

Desired Experience and Skills:

- Self-Motivated and target driven.
- A willingness to be constantly learning
- Multi-lingual to work with customers throughout Europe
- Knowledge of LED or Pro-AV Display Markets
- Understanding of CRM packages